



## Webinar Highlights Success

The State Energy Conservation Office teamed up with the Institute of Real Estate Management - Dallas Chapter for an interactive conversation about how TX-PACE compares with other sources of funding and is enabling commercial, large multifamily, and industrial property owners to install energy efficiency, water conservation, and onsite generation/resilience upgrades that reduce operating costs and increase building value. The webinar covers a program overview, project case studies by subject matter experts, and steps to complete a TX-PACE project.

The webinar recording is now available on the SECO website to watch at your convenience. [Check it out here! : Picking up the TX-PACE](#)

Check out the [SECO tools](#) that are available to help local governments establish TX-PACE programs.

## Member Spotlight: Petros PACE Finance



*The following responses are provided by Petros PACE Finance and are included to feature top KPT members. Keeping PACE in Texas is grateful to Petros for its continued support.*

### 1. What unique capabilities does Petros offer in regards to PACE?

With a collective 60+ years of experience, our team's extensive knowledge of structured finance, including tax credit financing, is unparalleled and gives us the unique capability to close deals with ease. We are the leading financier in the C-PACE marketplace, having funded C-PACE transactions in eight states nationwide and expanding rapidly. With the widest footprint in the C-PACE industry, our experience working with multiple PACE programs across the country gives us a broad base and a larger view of the Texas PACE market. With nine transactions and counting, Petros is the leader in closing the majority of PACE deals in Texas.

### 2. What attracted Petros to the PACE program?

The first item that attracted Petros to the PACE program was its uniqueness. Petros finds the PACE program compelling because we're able to set industry standards for this completely new financing mechanism. It's rewarding to marry our financial expertise with a product that increases property value and helps the environment. Seldom in the finance world are you able to work in an industry with no precedent that helps an altruistic cause at the same time.

### 3. What does Petros hope to accomplish through its involvement in the TX-PACE program?

Petros hopes to accomplish setting best practices across the industry. We want to be an advocate for PACE programs in Texas and beyond by showcasing how easy and affordable it is to finance vital improvements to commercial properties that will not only increase property value, but also decrease the environmental impact. As PACE financing continues to go mainstream, we will continue to educate the public about the benefits of TX-PACE.

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